



Opportunity Number: 45474 Quotation Number: 239672-4 NJPA Contract #: 31014

Date: 5/27/2015

Quoted for: City of Dania Beach

Customer Contact: Phone: /Fax: /Email: Quoted by: David Paige

Phone: 816-236-1259 /Fax: 816-236-1393/Email: david.paige@altec.com

Altec Account Manager: Jenny Carlson

REFERENCE ALTEC MODEL

A. NJPA OPTIONS ON CONTRACT (Unit)	TA60	Articulating Telescopic Aerial Device with Material Handling (Insulated)	\$184,997
(A.) NJPA OPTIONS ON CONTRACT (Unit) 1		Per NJPA Specifications plus Options below	
1		· · ·	
CA1.) NJPA OPTIONS ON CONTRACT (General) CA1.) NJPA OPTIONS TOTAL: \$184,997 CA2. C	(A.) NJPA OPTIONS ON CONTRA	CT (Unit)	
Aligned Alig	1		
(A1.) NJPA OPTIONS ON CONTRACT (General) 1	2		
(A1.) NJPA OPTIONS ON CONTRACT (General) 1	3		
(A1.) NJPA OPTIONS ON CONTRACT (General) 1	4		
1	5		
1			
1	(A1.) NJPA OPTIONS ON CONTRA	CT (General)	
Solution			
NJPA OPTIONS TOTAL: \$184,997	2		
NJPA OPTIONS TOTAL: \$184,997	3		
(B.) OPEN MARKET ITEMS (Customer Requested) 1 UNIT Delete Jib -\$2,864 2 UNIT & HYDRAULIC ACC 3 BODY 4 BODY & CHASSIS ACC 5 ELECTRICAL 6 FINISHING 7 CHASSIS Model year increase (2016 Freightliner Chassis) 8 OTHER Delivery \$3,100 OPEN MARKET OPTIONS TOTAL: \$1,160 TOTAL FOR UNIT/BODY/CHASSIS: \$186,157	4		
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3 BODY 4 BODY & CHASSIS ACC 5 ELECTRICAL 6 FINISHING 7 CHASSIS Model year increase (2016 Freightliner Chassis) 8 OTHER Delivery \$3,100 OPEN MARKET OPTIONS TOTAL: \$1,160 TOTAL FOR UNIT/BODY/CHASSIS: \$186,157	2 UNIT & HYDRAULIC ACC		
5 ELECTRICAL 6 FINISHING 7 CHASSIS Model year increase (2016 Freightliner Chassis) \$924 8 OTHER Delivery \$3,100 OPEN MARKET OPTIONS TOTAL: \$1,160 TOTAL FOR UNIT/BODY/CHASSIS: \$186,157			
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7 CHASSIS Model year increase (2016 Freightliner Chassis) \$924 8 OTHER Delivery \$3,100 OPEN MARKET OPTIONS TOTAL: \$1,160 TOTAL FOR UNIT/BODY/CHASSIS: \$186,157 (C.) ADDITIONAL ITEMS (items are not included in total above)	5 ELECTRICAL		
B OTHER Delivery \$3,100 OPEN MARKET OPTIONS TOTAL: \$1,160 TOTAL FOR UNIT/BODY/CHASSIS: \$186,157 (C.) ADDITIONAL ITEMS (items are not included in total above)	6 FINISHING		
Delivery \$3,100 OPEN MARKET OPTIONS TOTAL: \$1,160 TOTAL FOR UNIT/BODY/CHASSIS: \$186,157 (C.) ADDITIONAL ITEMS (items are not included in total above)	7 CHASSIS	Model year increase (2016 Freightliner Chassis)	\$924
OPEN MARKET OPTIONS TOTAL: \$1,160 TOTAL FOR UNIT/BODY/CHASSIS: \$186,157 (C.) ADDITIONAL ITEMS (items are not included in total above)	8 OTHER		
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(C.) ADDITIONAL ITEMS (items are not included in total above)		OPEN MARKET OPTIONS TOTAL:	
(C.) ADDITIONAL ITEMS (items are not included in total above)			
		TOTAL FOR UNIT/BODY/CHASSIS:	\$186,157
	(C.) ADDITIONAL ITEMS (items are	e not included in total above)	
		Extended Warranty For Travel, Labor, Material And Expense (Day 91-1825)	\$5,605
2	2		
3	3		

Pricing valid for 45 days **NOTES**

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: 12 months or 12,000 miles parts and labor, 90 days travel charges for chassis and mounted equipment

(parts only for overseas customers).

TO ORDER: To order, please contact the Altec Inside Sales Representative listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than _270-300 days ARO, FOB Customer Location

TERMS: Net 30 days

FET TAX: If chassis over 33K GVWR, a 12 % FET may be applied

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

BUILD LOCATION: Midwest